



## **Here's to 2025**

Happy New Year from all of us at Kimal Lumber! As we dive into 2025, we're here to share what we think this year has in store for the building materials and construction industries, particularly along Florida's Gulf Coast.

Now, before you go thinking I have some magical insight, let me set the record straight: I do not own a crystal ball, and if I did, I would be vacationing on a yacht somewhere in the Pacific Ocean. Forecasting is not an exact science, and we're definitely not claiming to be prophets of plywood. But hey, we'll give it our best shot.

Will there be a residential construction boom in 2025 (Probably?) Florida's Gulf Coast continues to see robust demand for new residential construction. Migration trends to our region remain high, fueled by individuals and families seeking warmer climates, favorable tax conditions, and lifestyle opportunities.

Custom homebuilding, in particular, is set to grow. Homeowners are increasingly seeking tailored designs that reflect their needs and preferences, pushing demand for premium materials.

Ok... So, let's address the elephant in the lumberyard: prices and supply chains. Are they going up? Maybe. Staying steady? Possibly. Dropping? Don't hold your breath.

The truth is, predicting material costs is like predicting Florida weather in July—storms could roll in any minute, or it could be sunny all day. What we do know is that Kimal Lumber has your back. We're hustling behind the scenes to keep inventory stocked and prices as steady as possible.

Hurricanes can be the wildcard again this coming year. Living and building on the Gulf Coast means always keeping one eye on hurricane season. We've been here long enough to know that storm-resistant materials aren't a luxury, they're a necessity. Now, are we saying 2025 will bring another Hurricane year like 2024? No. Could it? Sure. Could the entire year be hurricane-free? Cross our fingers. What we are saying is: plan ahead and talk to us about storm-ready options for your projects.

We may not be psychic, but one thing we can predict is that Kimal Lumber will continue to be your go-to partner/supplier in 2025. As a locally rooted business, we understand the unique challenges and opportunities along the Gulf Coast. We are committed to your success and look forward to partnering with you throughout the year.

Let's make 2025 a productive and prosperous year for your business. For more information or assistance with your next project, reach out to your Kimal Lumber representative today.

Here's to a strong year ahead!

Clark Willis

Regional Sales Manager

Kimal Lumber